



TRINIDAD AND TOBAGO MANUFACTURERS'

MEDIA RELEASE

Thursday 19th April, 2018

TTMA IN JAMAICA

The Trinidad and Tobago Manufacturers' Association is currently on the third day of its trade mission to Jamaica. The delegation consists of 26 persons representing 19 companies and is led by the Permanent Secretary of the Ministry of Trade and Industry, PS Norris Herbert and TTMA's President, Mr. Christopher Alcazar.

The trade mission commenced with the TTMA, JAMPRO and Jamaica Customs addressing the delegation on day one followed by intense Business to Business (B2B) meetings on the second day. The first day of B2B meetings ended with solid business deals and connections made as Trinidad and Tobago manufacturers met with Jamaican distributors. Kamri Tempered Glass has already been successful in securing a contract in the Jamaican market while other companies made great strides in securing a potential distributor and opportunities for expansion such as Trinidad and Tobago National Petroleum Marketing Company Limited (NP), House of Paper, Shazam Enterprises and Investments Limited, Global Enterprises Company Limited and VEMCO Limited.

Today, on the third day of the trade mission, companies will continue to meet with potential distributors in an attempt to secure further contracts in the Jamaican market. The delegation will also be taking part in JAMPRO's trade show later today where participants will be seeking to make meaningful relationships to explore the possibility of sourcing raw materials and intermediary goods. Also on the agenda are several bi-lateral meetings with government officials to discuss improving trade relations between both Trinidad and Tobago and Jamaica, this is led by TTMA's President Alcazar and PS Herbert.

During the trade mission, several high-level networking sessions were held including a successful "Doing Business in Jamaica" session, sponsored by NP and CEDA and a cocktail reception hosted by JMMB Bank Limited. Over seventy (70) persons were in attendance at the cocktail reception, including the TTMA delegation and JMMB directors. The cocktail reception also served as goodwill as JMMB Bank Limited seeks to further its relationship with the TTMA as discussions with respect to the setting up of a facility for the provision of foreign exchange is taking place.

The TTMA wishes to particularly recognise His Excellency Fitzgerald Jeffrey, High Commissioner for the Republic of Trinidad and Tobago, Mr. Larry Watson of the Jamaica, President of the Jamaica Chamber of Commerce, Mr. Sutherland (Jampro), Mr. Richards (National Compliance and Regulatory Agency), Mr. Marlon Lowe and Mr. Earl Stewart (customs) for all of their assistance in continuing to make TTMA's trade mission to Jamaica a success.

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